



■ **BHAVJYOT SINGH**  
Paul Hastings LLP

**B**havjyot (Bhav) is a senior associate at Paul Hastings LLP. She has developed a reputation among her clients for her ability to navigate convoluted legal issues in a commercial manner and push even the most complex transactions across the finish line.

Bhav principally represents administrative agents and lenders providing several billions of dollars in credit; including numerous credit facilities extended by her clients to private equity sponsors to finance the acquisition of a wide variety of companies across industries and sectors. Bhav also worked on a complex restructuring and ultimate exit with respect to an international toy company. She also represents borrowers, including the representation of a financial technology company that offers credit in multiple countries to populations overlooked by traditional institutions of credit.

Bhav obtained her law degree from the University of California, Berkeley, School of Law and completed her undergraduate studies at Cornell University, graduating *magna cum laude* and *Phi Beta Kappa* (in the 10% of Cornell University's College of Arts and Science). In March 2019 she served as moderator of the "How to Get Ahead" panel at the 2019 SFNet Women in Secured Finance Conference held in New York City.

#### **How have you approached big career decisions?**

My approach to career decisions is to visualize where I see myself in ten years and go out and proactively seek the opportunities that help me live up to that vision. Success in the legal industry is largely dependent on repetition and fine tuning of your skills, but attorneys should also be versatile enough to adapt to changes in the marketplace. I view every transaction as an opportunity to really dig into the latest issues that our clients are facing. For example, a few years ago, we heard a lot of buzz around Patriot Act and KYC issues and learned to adapt our documents and processes to accommodate the new regulatory landscape. We are now seeing a lot of industry discussion around the replacement of LIBOR and are advising our clients accordingly. These are just two examples, but the larger point is that every transaction presents an opportunity to be exposed to a new issue. Ten years down the road, I hope to have amassed a wide variety of experience across industries and sectors and continue to be a vibrant and innovative advisor to my clients. It is my job to seek out the opportunities, networks and relationships that get me there!

In addition to having long-term vision, I also approach my career decisions with a team mentality. It is my privilege and responsibility to provide junior attorneys and women attorneys a platform to speak up and tune their skills. Practicing law can be challenging career path for a multitude of reasons, but my colleagues are my family. Just like so many have supported me throughout my career, I have the obligation and immense privilege of paying it forward. This can be something as small as encouraging another team member to lead a call or spearhead a meeting, which both encourage her to finely tune her speaking skills and allow her to

truly be visible to others for her skills and talent. I believe the "day to day" ways in which we empower and lift each other up are the most impactful and significant.

#### **Walk me through a typical day in your life.**

A typical day at the office involves a mix of calls, drafting documents, and advising clients on "day to day" questions that come up on new matters and on existing portfolio matters. I also try to set aside time daily to mentor junior team members and make myself available for any career-related questions or concerns they may have. Building a strong and vibrant team is a central focus for me (and one that is my greatest joy). No two days are ever the same.

#### **What do you enjoy most about your role? Least?**

I absolutely love how cerebral the practice of law is. I am constantly innovating and evolving. The practice of law is very dynamic, and it is exciting to see how shifting societal norms and current events impact the way in which our clients do business and the way in which we advise them in turn. The challenging part of my role is that it can be unpredictable. It is a constant learning experience on how to manage competing priorities with vitality and grace! There is never a dull moment!

#### **Tell us something about yourself that may surprise people.**

I meditate daily in the morning and try to exercise first thing in the morning a few times a week. I am a practicing Sikh, and thus meditation, spirituality and engaging in pro bono work are central tenets of my life. Also, no day starts without my double espresso!